

Buy (old: Buy)

Price target: EUR 30.00 (old: EUR 30.00)

Price:	EUR 15.85	Next result:	Q1'22 05.05.22
Bloomberg:	SANT GR	Market cap:	EUR 1,047.6 m
Reuters:	SANT1.DE	Enterprise Value:	EUR 1,176.6 m

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Insights from the Q4 conference call

- Partial offer.** grosso tec AG announced yesterday morning to offer € 15.30 per share in cash for up to 5.5m shares, which is equal to 8.3% of S&T's share capital. grosso tec AG is owned by CEO Niederhauser (47.5%) and grosso Holding (47.5%). The latter is the investment vehicle of Austrian billionaire Mr Erhard Grossnigg. Grosso Holding is managed by Mrs Badstöber, who is the Head of S&T's supervisory board. We advise investors to **not** accept the offer, considering our fair value of € 30.00 per share. Still, the offer is a **strong sign of confidence from insiders**. We do not rule out that grosso tec may **increase the offer price** if it receives less than the 5.5m shares, which is likely.
- Exposure to Russia.** Management clarified that it expects revenues in Russia to decline by € 25m and EBITDA by € 2m in FY'22E. Note that conservatively, we earlier reduced our expectations by € 50m / € 4m. To trim risk, S&T is already working on transferring staff (i.e. software engineers) partially to other Eastern European countries such as Serbia. Management also made a commitment to **fully exit Belarus and Moldova in FY'22E**, which would be favourable considering governance concerns in these countries.
- Prospects for FY'22E.** S&T achieved record order intake of € 1.75bn in FY'21, up 30% yoy (2020: € 1.34bn), **highlighting strong underlying demand for S&T's technology**. There should be no or very few double orders, as S&T makes custom products and orders are not cancellable. However, customers have started to order earlier than usual due to component shortages, which should explain c. € 100m of the order intake growth. Adjusted order intake growth would still look strong at 23% yoy. **S&T is now seeing higher demand from cybersecurity and defense customers**, offsetting weakness in Russia. Defense exposure is set to double this year to € 100-120m revenues, driven by the US army. Further, S&T recently received a € 30m cybersecurity contract from a European Nato country.
- IT Service divestment.** Management stated it is **highly confident** to sell the business this year, given strong interest even before completion of the vendor due diligence. However, in light of rising interest rates, which would impact the financing cost of interested parties, management noted that € 700m proceeds look ambitious. We would expect no more than € 500m (implying <10x EBITDA), also considering geopolitical developments in Eastern Europe. Still, a successful deal even at € 500m would be a **major re-rating catalyst**, considering the resulting pure technology focus of the group and the uncovering of value: the stock would trade on c. 5x EBITDA this year post deal. S&T expects a signature by Q3'22E.

Reiterate BUY with a € 30.00 PT based on DCF.

Y/E 31.12 (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Sales	882.0	990.9	1,122.9	1,254.8	1,350.0	1,506.0	1,641.5
Sales growth	75 %	12 %	13 %	12 %	8 %	12 %	9 %
EBITDA	68.1	90.5	111.7	130.0	130.4	158.1	185.8
EBIT	41.7	61.5	61.8	68.6	66.4	92.5	119.8
Net income	22.5	45.0	49.1	55.6	54.1	77.4	96.3
Net debt	-101.8	-52.7	91.5	104.1	102.1	18.0	-70.0
Net gearing	-33.4 %	-14.8 %	24.5 %	25.8 %	23.4 %	3.6 %	-12.2 %
Net Debt/EBITDA	0.0	0.0	0.8	0.8	0.8	0.1	0.0
EPS pro forma	0.51	0.68	0.74	0.84	0.82	1.17	1.46
CPS	0.52	0.32	0.88	1.67	0.55	1.78	1.77
DPS	0.13	0.16	0.00	0.30	0.25	0.30	0.33
Dividend yield	0.8 %	1.0 %	0.0 %	1.9 %	1.6 %	1.9 %	2.1 %
Gross profit margin	36.7 %	36.0 %	37.2 %	37.2 %	36.5 %	37.4 %	37.9 %
EBITDA margin	7.7 %	9.1 %	9.9 %	10.4 %	9.7 %	10.5 %	11.3 %
EBIT margin	4.7 %	6.2 %	5.5 %	5.5 %	4.9 %	6.1 %	7.3 %
ROCE	9.4 %	11.9 %	8.8 %	9.9 %	7.5 %	10.2 %	12.4 %
EV/sales	1.0	1.0	1.0	0.9	0.9	0.7	0.6
EV/EBITDA	13.6	11.1	10.5	9.1	9.0	6.9	5.4
EV/EBIT	22.2	16.4	18.9	17.2	17.7	11.8	8.4
PER	31.1	23.3	21.3	18.8	19.3	13.5	10.9
Adjusted FCF yield	4.8 %	6.5 %	7.2 %	8.1 %	8.1 %	11.1 %	14.1 %

Source: Company data, Hauck Aufhäuser Investment Banking Close price as of: 21.03.2022



Source: Company data, Hauck Aufhäuser Investment Banking

High/low 52 weeks: 23.80 / 11.46

Price/Book Ratio: 2.1

Relative performance (TecDAX):

3 months	14.8 %
6 months	-24.5 %
12 months	-34.1 %

Changes in estimates

		Sales	EBIT	EPS
2021	old:	1,350.0	66.4	0.82
	Δ	-	-	-
2022	old:	1,506.0	92.5	1.17
	Δ	-	-	-
2023	old:	1,641.5	119.8	1.46
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs)	65.0
Authorised capital: (in € m)	12.1
Book value per share: (in €)	6.6
Ø trading volume: (12 months)	155,000

Major shareholders:

Free Float	73.4 %
Ennoconn	26.6 %
AGI	5.0 %
Ninety One	4.0 %

Company description:

Leading IoT solutions provider targeting industrial, medical, avionics, smart energy, and other applications

Financials

Profit and loss (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Net sales	882.0	990.9	1,122.9	1,254.8	1,350.0	1,506.0	1,641.5
<i>Sales growth</i>	75.1 %	12.3 %	13.3 %	11.7 %	7.6 %	11.6 %	9.0 %
Increase/decrease in finished goods and work-in-process	13.4	15.1	15.5	17.6	16.2	16.6	17.2
Total sales	895.3	1,006.0	1,138.4	1,272.4	1,366.2	1,522.6	1,658.8
Other operating income	8.5	7.5	8.0	8.8	8.1	8.3	8.2
Material expenses	567.0	644.3	715.4	799.0	867.2	952.5	1,029.7
Personnel expenses	179.4	194.6	245.2	273.3	291.6	322.3	348.0
Other operating expenses	89.4	84.0	74.2	78.8	85.1	97.9	103.4
Total operating expenses	827.3	915.4	1,026.7	1,142.4	1,235.8	1,364.4	1,473.0
EBITDA	68.1	90.5	111.7	130.0	130.4	158.1	185.8
Depreciation	7.4	29.0	25.9	30.9	31.3	32.6	33.0
EBITA	60.7	61.5	85.8	99.1	99.1	125.5	152.8
Amortisation of goodwill	0.0	n/a	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	18.9	n/a	24.0	30.5	32.7	33.0	33.0
Impairment charges	0.0	n/a	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	41.7	61.5	61.8	68.6	66.4	92.5	119.8
Interest income	0.6	1.0	1.3	1.6	1.8	1.6	1.6
Interest expenses	6.9	6.2	9.0	9.3	8.1	8.1	8.1
Other financial result	0.0	0.0	0.0	-0.2	0.0	0.0	0.0
Financial result	-6.4	-5.2	-7.7	-7.9	-6.3	-6.5	-6.5
Recurring pretax income from continuing operations	35.4	56.3	54.1	60.7	60.1	86.0	113.3
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	35.4	56.3	54.1	60.7	60.1	86.0	113.3
Taxes	6.0	7.9	4.6	6.1	6.0	8.6	17.0
Net income from continuing operations	29.4	48.5	49.5	54.6	54.1	77.4	96.3
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	29.4	48.5	49.5	54.6	54.1	77.4	96.3
Minority interest	6.9	3.5	0.4	-1.0	0.0	0.0	0.0
Net profit (reported)	22.5	45.0	49.1	55.6	54.1	77.4	96.3
Average number of shares	52.5	66.1	66.1	65.0	65.0	65.0	65.0
EPS reported	0.43	0.68	0.74	0.86	0.83	1.19	1.48

Profit and loss (common size)	2017	2018	2019	2020	2021E	2022E	2023E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	1.5 %	1.5 %	1.4 %	1.4 %	1.2 %	1.1 %	1.1 %
Total sales	101.5 %	101.5 %	101.4 %	101.4 %	101.2 %	101.1 %	101.1 %
Other operating income	1.0 %	0.8 %	0.7 %	0.7 %	0.6 %	0.6 %	0.5 %
Material expenses	64.3 %	65.0 %	63.7 %	63.7 %	64.2 %	63.3 %	62.7 %
Personnel expenses	20.3 %	19.6 %	21.8 %	21.8 %	21.6 %	21.4 %	21.2 %
Other operating expenses	10.1 %	8.5 %	6.6 %	6.3 %	6.3 %	6.5 %	6.3 %
Total operating expenses	93.8 %	92.4 %	91.4 %	91.0 %	91.5 %	90.6 %	89.7 %
EBITDA	7.7 %	9.1 %	9.9 %	10.4 %	9.7 %	10.5 %	11.3 %
Depreciation	0.8 %	2.9 %	2.3 %	2.5 %	2.3 %	2.2 %	2.0 %
EBITA	6.9 %	6.2 %	7.6 %	7.9 %	7.3 %	8.3 %	9.3 %
Amortisation of goodwill	0.0 %	n/a	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	2.1 %	n/a	2.1 %	2.4 %	2.4 %	2.2 %	2.0 %
Impairment charges	0.0 %	n/a	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT (inc revaluation net)	4.7 %	6.2 %	5.5 %	5.5 %	4.9 %	6.1 %	7.3 %
Interest income	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %
Interest expenses	0.8 %	0.6 %	0.8 %	0.7 %	0.6 %	0.5 %	0.5 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	neg.	neg.	neg.	neg.	neg.	neg.	neg.
Recurring pretax income from continuing operations	4.0 %	5.7 %	4.8 %	4.8 %	4.5 %	5.7 %	6.9 %
Extraordinary income/loss	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	4.0 %	5.7 %	4.8 %	4.8 %	4.5 %	5.7 %	6.9 %
Tax rate	17.0 %	14.0 %	8.4 %	10.0 %	10.0 %	10.0 %	15.0 %
Net income from continuing operations	3.3 %	4.9 %	4.4 %	4.4 %	4.0 %	5.1 %	5.9 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	3.3 %	4.9 %	4.4 %	4.4 %	4.0 %	5.1 %	5.9 %
Minority interest	0.8 %	0.4 %	0.0 %	neg.	0.0 %	0.0 %	0.0 %
Net profit (reported)	2.6 %	4.5 %	4.4 %	4.4 %	4.0 %	5.1 %	5.9 %

Source: Company data, Hauck Aufhäuser Investment Banking

Balance sheet (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Intangible assets	189.9	207.6	294.9	302.3	294.6	287.2	270.6
Property, plant and equipment	31.9	37.1	99.8	135.1	125.4	116.9	110.2
Financial assets	17.6	0.3	22.8	22.1	22.1	22.1	22.1
FIXED ASSETS	239.4	244.9	417.5	459.5	442.2	426.2	402.9
Inventories	104.0	130.8	146.8	159.9	207.7	200.8	213.2
Accounts receivable	172.4	202.7	212.2	204.5	255.2	284.7	310.3
Other current assets	43.5	68.0	102.6	104.2	106.9	109.5	112.3
Liquid assets	216.9	171.8	312.3	281.9	283.9	368.0	456.0
Deferred taxes	28.6	29.8	34.4	36.6	36.6	36.6	36.6
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	565.5	603.0	808.2	787.1	890.3	999.6	1,128.4
TOTAL ASSETS	804.9	847.9	1,225.7	1,246.6	1,332.4	1,425.9	1,531.3
SHAREHOLDERS EQUITY	305.1	356.0	372.7	404.0	437.2	497.8	572.2
MINORITY INTEREST	26.7	11.3	12.4	5.4	5.4	5.4	5.4
Long-term debt	68.7	79.4	341.0	343.2	343.2	343.2	343.2
Provisions for pensions and similar obligations	21.2	14.6	30.0	26.8	26.8	26.8	26.8
Other provisions	36.7	28.0	54.4	40.5	40.5	40.5	40.5
Non-current liabilities	126.6	122.0	425.4	410.5	410.5	410.5	410.5
short-term liabilities to banks	46.4	39.6	62.8	42.8	42.8	42.8	42.8
Accounts payable	154.9	177.0	205.0	210.0	258.9	288.8	314.8
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	135.6	129.4	134.2	160.6	160.6	165.4	170.3
Deferred taxes	9.5	12.6	13.4	13.3	17.0	15.2	15.2
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	346.4	358.6	415.3	426.6	479.3	512.2	543.1
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	804.9	847.9	1,225.7	1,246.6	1,332.4	1,425.9	1,531.3

Balance sheet (common size)	2017	2018	2019	2020	2021E	2022E	2023E
Intangible assets	23.6 %	24.5 %	24.1 %	24.2 %	22.1 %	20.1 %	17.7 %
Property, plant and equipment	4.0 %	4.4 %	8.1 %	10.8 %	9.4 %	8.2 %	7.2 %
Financial assets	2.2 %	0.0 %	1.9 %	1.8 %	1.7 %	1.6 %	1.4 %
FIXED ASSETS	29.7 %	28.9 %	34.1 %	36.9 %	33.2 %	29.9 %	26.3 %
Inventories	12.9 %	15.4 %	12.0 %	12.8 %	15.6 %	14.1 %	13.9 %
Accounts receivable	21.4 %	23.9 %	17.3 %	16.4 %	19.2 %	20.0 %	20.3 %
Other current assets	5.4 %	8.0 %	8.4 %	8.4 %	8.0 %	7.7 %	7.3 %
Liquid assets	27.0 %	20.3 %	25.5 %	22.6 %	21.3 %	25.8 %	29.8 %
Deferred taxes	3.6 %	3.5 %	2.8 %	2.9 %	2.7 %	2.6 %	2.4 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	70.3 %	71.1 %	65.9 %	63.1 %	66.8 %	70.1 %	73.7 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	37.9 %	42.0 %	30.4 %	32.4 %	32.8 %	34.9 %	37.4 %
MINORITY INTEREST	3.3 %	1.3 %	1.0 %	0.4 %	0.4 %	0.4 %	0.4 %
Long-term debt	8.5 %	9.4 %	27.8 %	27.5 %	25.8 %	24.1 %	22.4 %
Provisions for pensions and similar obligations	2.6 %	1.7 %	2.4 %	2.2 %	2.0 %	1.9 %	1.8 %
Other provisions	4.6 %	3.3 %	4.4 %	3.2 %	3.0 %	2.8 %	2.6 %
Non-current liabilities	15.7 %	14.4 %	34.7 %	32.9 %	30.8 %	28.8 %	26.8 %
short-term liabilities to banks	5.8 %	4.7 %	5.1 %	3.4 %	3.2 %	3.0 %	2.8 %
Accounts payable	19.2 %	20.9 %	16.7 %	16.8 %	19.4 %	20.3 %	20.6 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	16.9 %	15.3 %	10.9 %	12.9 %	12.0 %	11.6 %	11.1 %
Deferred taxes	1.2 %	1.5 %	1.1 %	1.1 %	1.3 %	1.1 %	1.0 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	43.0 %	42.3 %	33.9 %	34.2 %	36.0 %	35.9 %	35.5 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck Aufhäuser Investment Banking

Cash flow statement (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Net profit/loss	29.4	48.5	49.5	54.6	54.1	77.4	96.3
Depreciation of fixed assets (incl. leases)	7.4	29.9	49.9	30.9	31.3	32.6	33.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	18.9	0.0	0.0	30.5	32.7	33.0	33.0
Others	-13.6	-17.7	3.7	-8.5	0.0	0.0	0.0
Cash flow from operations before changes in w/c	42.1	60.7	103.1	107.5	118.1	143.0	162.3
Increase/decrease in inventory	-17.9	-4.1	-16.0	-13.1	-47.8	6.9	-12.4
Increase/decrease in accounts receivable	5.5	-23.1	-30.0	41.4	-50.7	-29.5	-25.6
Increase/decrease in accounts payable	15.2	2.1	49.7	5.0	48.9	29.9	26.0
Increase/decrease in other working capital positions	0.0	0.0	-23.5	0.0	0.0	0.0	0.0
Increase/decrease in working capital	2.8	-25.1	-19.8	33.3	-49.7	7.3	-12.0
Cash flow from operating activities	44.9	35.5	83.4	140.8	68.4	150.3	150.3
CAPEX	23.0	25.1	27.1	33.9	39.2	42.2	42.7
Payments for acquisitions	11.5	39.6	27.2	41.0	7.5	7.5	0.0
Financial investments	5.7	-0.5	4.3	3.6	0.0	0.0	0.0
Income from asset disposals	1.2	1.1	2.9	1.3	0.0	0.0	0.0
Cash flow from investing activities	-39.1	-63.1	-55.7	-77.2	-46.7	-49.7	-42.7
Cash flow before financing	5.8	-27.6	27.7	63.6	21.8	100.7	107.6
Increase/decrease in debt position	28.8	1.2	128.1	-40.9	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	14.6	12.2	0.0	0.0	0.0
Capital measures	86.9	2.2	0.0	1.4	0.0	0.0	0.0
Dividends paid	4.9	8.3	10.6	0.0	19.8	16.5	19.7
Others	-17.7	-15.9	-19.1	-14.1	0.0	0.0	0.0
Effects of exchange rate changes on cash	-2.0	0.3	1.1	-8.1	0.0	0.0	0.0
Cash flow from financing activities	93.1	-20.9	83.8	-65.8	-19.8	-16.5	-19.7
Increase/decrease in liquid assets	97.0	-48.2	112.6	-10.2	1.9	84.2	87.9
Liquid assets at end of period	216.9	171.8	312.3	281.9	283.9	368.0	456.0

Source: Company data, Hauck Aufhäuser Investment Banking

Regional split (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Domestic	108.3	98.4	102.2	106.7	108.0	120.5	131.3
yoy change	80.1 %	-9.1 %	3.8 %	4.4 %	1.3 %	11.6 %	9.0 %
Rest of Europe	242.7	300.0	336.9	373.9	395.6	456.3	497.4
yoy change	46.0 %	23.6 %	12.3 %	11.0 %	5.8 %	15.4 %	9.0 %
NAFTA	132.1	133.2	152.7	178.2	198.5	206.3	224.9
yoy change	n/a	0.8 %	14.7 %	16.7 %	11.4 %	4.0 %	9.0 %
Asia Pacific	n/a	n/a	n/a	n/a	n/a	n/a	n/a
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of world	398.9	459.4	531.1	596.0	648.0	722.9	787.9
yoy change	43.8 %	15.2 %	15.6 %	12.2 %	8.7 %	11.6 %	9.0 %
TTL	882.0	990.9	1,122.9	1,254.8	1,350.0	1,506.0	1,641.5
yoy change	75.1 %	12.3 %	13.3 %	11.7 %	7.6 %	11.6 %	9.0 %

Source: Company data, Hauck Aufhäuser Investment Banking

Key ratios (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
P&L growth analysis							
Sales growth	75.1 %	12.3 %	13.3 %	11.7 %	7.6 %	11.6 %	9.0 %
EBITDA growth	97.9 %	33.0 %	23.4 %	43.6 %	16.7 %	21.6 %	42.5 %
EBIT growth	73.1 %	47.3 %	0.4 %	11.5 %	7.5 %	34.9 %	80.4 %
EPS growth	29.9 %	58.9 %	9.2 %	25.7 %	12.0 %	39.2 %	78.1 %
Efficiency							
Total operating costs / sales	93.8 %	92.4 %	91.4 %	91.0 %	91.5 %	90.6 %	89.7 %
Sales per employee	306.0	254.1	259.8	288.9	307.8	339.9	366.8
EBITDA per employee	23.6	23.2	25.9	29.9	29.7	35.7	41.5
Balance sheet analysis							
Avg. working capital / sales	13.6 %	14.0 %	13.8 %	12.4 %	13.3 %	11.7 %	12.6 %
Inventory turnover (sales/inventory)	8.5	7.6	7.7	7.8	6.5	7.5	7.7
Trade debtors in days of sales	71.3	74.6	69.0	59.5	69.0	69.0	69.0
A/P turnover [(A/P*365)/sales]	64.1	65.2	66.6	61.1	70.0	70.0	70.0
Cash conversion cycle (days)	38.6	48.5	39.2	36.6	47.4	35.3	33.0
Cash flow analysis							
Free cash flow	21.9	10.4	56.3	106.9	29.3	108.2	107.6
Free cash flow/sales	2.5 %	1.1 %	5.0 %	8.5 %	2.2 %	7.2 %	6.6 %
FCF / net profit	97.3 %	23.2 %	114.6 %	192.2 %	54.1 %	139.7 %	111.7 %
Capex / depre	109.2 %	82.3 %	62.9 %	61.2 %	61.2 %	64.3 %	64.7 %
Capex / maintenance capex	145.7 %	n/a	74.6 %	70.3 %	67.5 %	73.5 %	79.6 %
Capex / sales	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	-101.8	-52.7	91.5	104.1	102.1	18.0	-70.0
Net Debt/EBITDA	0.0	0.0	0.8	0.8	0.8	0.1	0.0
Net debt / equity	neg.	neg.	0.2	0.3	0.2	0.0	neg.
Interest cover	6.0	10.0	6.9	7.4	8.2	11.4	14.8
Dividend payout ratio	36.6 %	23.5 %	0.0 %	35.7 %	30.5 %	25.4 %	22.4 %
Asset utilisation							
Capital employed turnover	1.7	1.9	1.3	1.5	1.5	1.6	1.6
Operating assets turnover	5.7	5.1	4.4	4.3	4.1	4.8	5.1
Plant turnover	27.7	26.7	11.3	9.3	10.8	12.9	14.9
Inventory turnover (sales/inventory)	8.5	7.6	7.7	7.8	6.5	7.5	7.7
Returns							
ROCE	9.4 %	11.9 %	8.8 %	9.9 %	7.5 %	10.2 %	12.4 %
ROE	7.4 %	12.6 %	13.2 %	13.8 %	12.4 %	15.6 %	16.8 %
Other							
Interest paid / avg. debt	6.6 %	5.3 %	3.4 %	3.7 %	2.1 %	2.1 %	2.1 %
No. employees (average)	2882	3900	4322	4343	4387	4431	4475
Number of shares	52.5	66.1	66.1	65.0	65.0	65.0	65.0
DPS	0.1	0.2	0.0	0.3	0.2	0.3	0.3
EPS reported	0.43	0.68	0.74	0.86	0.83	1.19	1.48
Valuation ratios							
P/BV	3.3	2.9	2.8	2.6	2.4	2.1	1.8
EV/sales	1.0	1.0	1.0	0.9	0.9	0.7	0.6
EV/EBITDA	13.6	11.1	10.5	9.1	9.0	6.9	5.4
EV/EBITA	15.2	16.4	13.6	11.9	11.9	8.7	6.6
EV/EBIT	22.2	16.4	18.9	17.2	17.7	11.8	8.4
EV/FCF	42.2	96.7	20.8	11.0	40.2	10.1	9.3
Adjusted FCF yield	4.8 %	6.5 %	7.2 %	8.1 %	8.1 %	11.1 %	14.1 %
Dividend yield	0.8 %	1.0 %	0.0 %	1.9 %	1.6 %	1.9 %	2.1 %

Source: Company data, Hauck Aufhäuser Investment Banking

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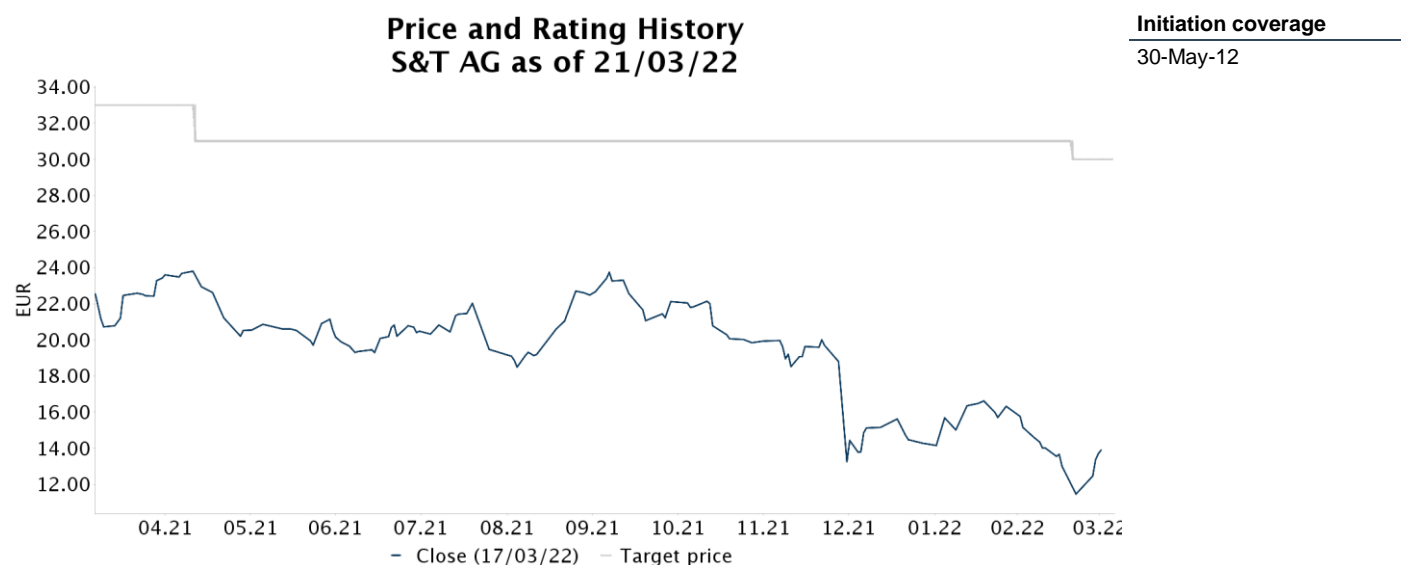
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Company	Disclosure
S&T AG	

Historical target price and rating changes for S&T AG in the last 12 months



Company	Date	Analyst	Rating	Target price	Close
S&T AG	09.03.2022	Wunderlich, CFA, Tim	Buy	EUR 30.00	EUR 11.46
	15.02.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 16.32
	01.02.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 16.48
	26.01.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 15.01
	18.01.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 14.66
	11.01.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 14.47

10.01.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 14.47
03.01.2022	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 15.62
24.12.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 15.12
23.12.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 15.12
22.12.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 14.85
20.12.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 13.78
17.12.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 14.43
10.11.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 20.02
26.10.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.82
12.10.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.22
10.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 22.70
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
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07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.04
06.08.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 22.02
03.08.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.46
11.05.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.22
11.05.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.22
07.05.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 21.22
28.04.2021	Wunderlich, CFA, Tim	Buy	EUR 31.00	EUR 23.80

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Sell	3.75 %	0.00 %
Hold	13.75 %	3.57 %

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